



EVERYTHING, EVERYWHERE

# Investment Management and Funds



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# Our promise to you

## Wherever you are, and whatever your goal, we'll help you succeed

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We cover the full spectrum of investment management and funds services globally.

You want your legal advisors to be ahead of the curve and on top of industry developments.

You need a firm that transforms challenges into opportunities.

We are that firm.

## What sets us apart?

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### Worldwide coverage

We have offices in the Americas, Europe, the Middle East, Africa and Asia Pacific.



### Comprehensive skills and know-how

As the world's largest law firm, we can draw on all relevant business legal areas of skills and know-how.



### Deep sector knowledge

As the only law firm with a fully global offering in investment management and funds, we understand the sector-specific issues.



### Market-leading experience

We know your market, so we know which solutions will work for your business.

# From global reach to local edge

With more than USD100 trillion in assets under management<sup>1</sup>, investment management is the largest industry in the world. The ever-growing sector provides ample opportunity, but asset managers, fund managers and investors worldwide are facing many challenges.

Our multidisciplinary team supports investment management players across the entire investment value chain. We design and deliver integrated cohesive and consistent end-to-end services by collaborating across sectors, practice groups and locations.

We have global reach and local skills to meet your needs, wherever you are in the world.

## Hot topics on our clients' agendas and examples of related opportunities



<sup>1</sup> BCG – Global Asset Management 2021 report

# Market-leading experience

DLA Piper advises on a significant number of fund transactions, including fund formations, and representing investors. We can answer all your questions on regulatory, financing, taxation, ESG and tech, IP and digital. This experience means we can give you commercially viable solutions to your challenges.

## Fund formation projects

We advise more than 400 clients, including investment firms, banks and insurers, alternative and UCITS/Mutual fund investment managers, real estate managers and operators, hedge funds, private equity groups and venture capital firms on their fund formation projects.

We advise **58%** of the top 50 **investors** globally



We advise **62%** of the top 50 **debt sponsors** globally



We advise **62%** of the top 50 **private equity sponsors** globally



We advise **80%** of the top 50 **infrastructure sponsors** globally



We advise **92%** of the top 50 **real estate sponsors** globally



## OUR CLIENTS INCLUDE:

- Allianz Global Investors
- Ares Management
- AXA Investment Managers
- Bain Capital
- BlackRock
- Blackstone
- BNP Paribas
- Bridge Investment Group
- Brookfield Asset Management
- Calpers
- Cottonwood Asset Management
- Generali
- Goldman Sachs Group
- HarbourVest Partners
- Harrison Street Real Estate
- J.P. Morgan Asset Management
- KKR
- Macquarie Infrastructure & Real Assets
- Natixis Investment Managers
- NB Alternatives
- Nuveen
- Pacific Oak Capital Advisers
- Partners Group
- PATRIZIA
- QIC Private Capital Pty Ltd
- Skandia Mutual Life Insurance
- The Carlyle Group
- TIAA
- TPG
- UBS

# Rankings and recognition



## #1

Global Legal Adviser for M&A deal volume

Mergermarket, 2023

## #1

Global Infrastructure Legal Adviser by deal count

Inspiratia, 2023

## #1

Most innovative law firm

FT Innovative Lawyers Europe awards, 2021

## +1,000

The world's leading legal directories have named more than 1,000 of our lawyers and practices among the best in their fields.



**Band 1, Investment Funds: Investor Representation**  
Chambers Global, 2023

**Band 2, Investment Funds (international firms)**  
Chambers Global, 2023

**Tier 2, Fund Finance**  
The Legal 500 UK, 2023

**Band 2, Banking & Finance: Regulatory**  
Chambers Global, 2023

**Band 1, Tax**  
Chambers Global, 2023

**Tier 2, Real Estate and Construction: REITs**  
The Legal 500 USA, 2023

**Leading Firm for Private Equity Fund Formation Nationwide**  
Chambers USA, 2023



**Winner of the Law Firm Innovation Award**  
Law.com, 2022

**Law Firm of the Year**  
Law.com, 2020

**Most Powerful Law Firm Brand in the World**  
Acritas

**Law Firm of the Year (Transactions)**  
Unquote British PE Awards, 2021

**Innovation in Digital Finance**  
FT Innovative Lawyers Asia Pacific, 2022

# Holistic, end-to-end client-service

We have the size, coverage and experience to work side-by-side with you across the entire value chain of services on your investment management and funds journey.

## Global investors/ limited partners (professional/retail)

### Review and negotiation

- Fund documentation
- Side letter
- Co-investments

### We advise on:

- Fund documentation
- General Partners documents
- Shareholders' agreement
- Form of commitment/subsorption agreement
- Negotiation with service providers
- Investment advisory agreement
- Incentivization arrangements
- Legal opinion

## Sustainability/ESG:

- Impact strategy
- Integration of ESG factors
- Pre-contractual disclosure
- Due diligence
- Underperforming and greenwashing
- SFDR compliance

## Tax:

- Tax planning
- Carried interest vehicles
- Impact of tax rules

## Fund/investment vehicle

## Fund financing:

- Equity bridge
- Financing agreements
- Co-investments leverage

## Regulatory:

- Pre-marketing
- Marketing
- Distribution and private placement
- Review of document from a regulatory point of view

## Tech, IP and digital:

- Data protection
- Intellectual property
- Outsourcing
- Technology
- Trademarks
- Customer journey analysis
- Platforms and digital
- Direct marketing and promotion
- Operational resilience

## Dispute resolution:

- Investigation
- Contentious
- Litigation/arbitration
- Green/ESG claims

## We advise on:

- Fundraising/refinancing
- Structuring
- Bid process
- Asset acquisitions
- Buyer/vendor due-diligence
- Negotiation of lease, sublease
- M&A transactions/joint-venture

## GP/manager (AIFM/ManCo)

Investment advisor

Portfolio manager

Depository

Administrator

Auditor

Secondary

Infrastructure

Private equity

Fund of funds

Hedge fund

Retail Fund

Venture capital

Real estate

Debt

- Cross-border fund
- Pan-continental fund
- Global management platforms
- Co-investment

- Open-ended
- Closed-ended
- Evergreen
- Perpetual life
- Continuation

## Targets/investments

Real assets

Financial assets

Virtual assets/  
cryptocurrency

# One team, no borders

Our geographical reach sets us apart. We can help you with your investment management and funds legal needs anywhere in the world.

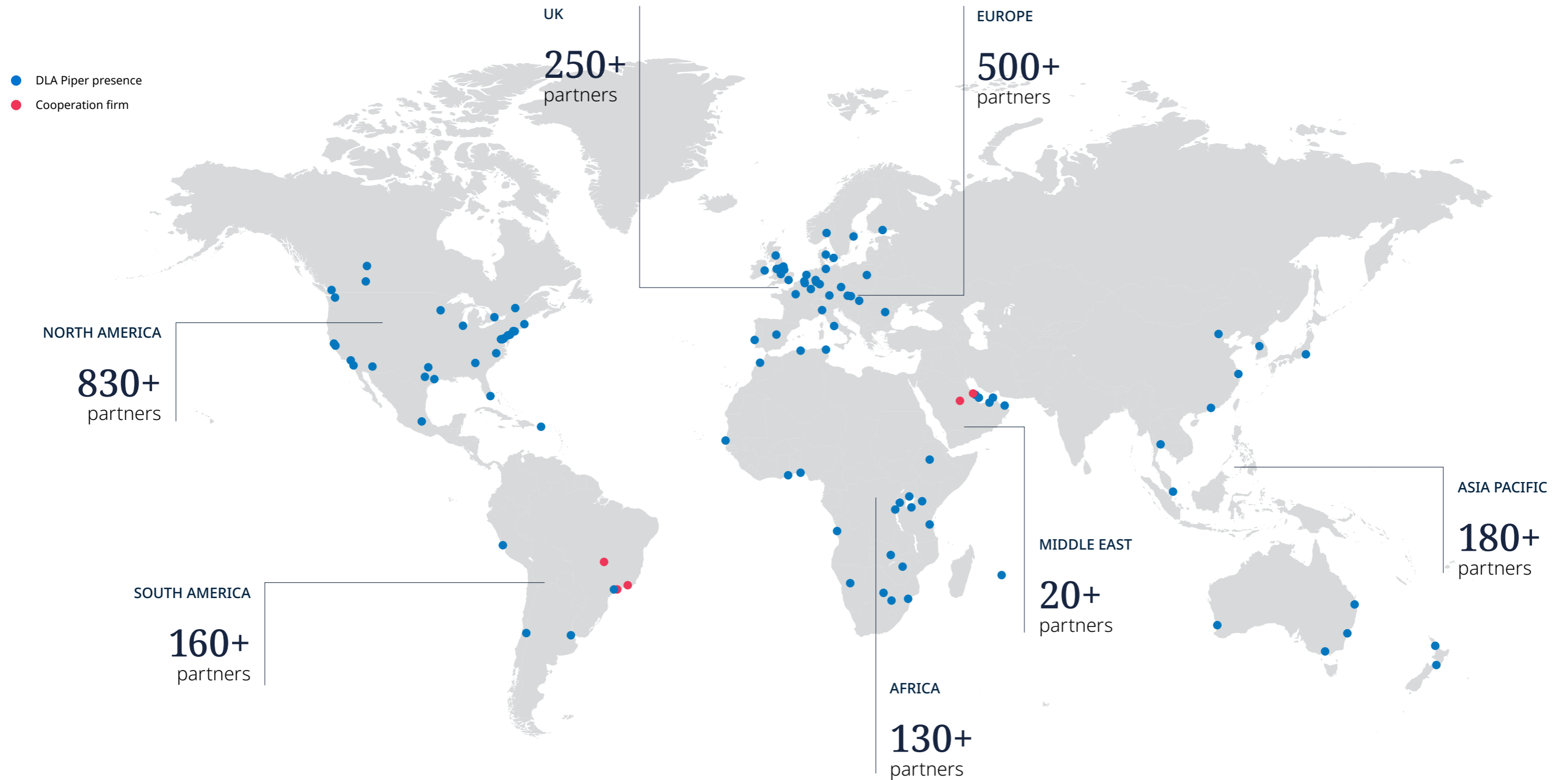
## Our global Investment Management and Funds team



**120+**  
partners



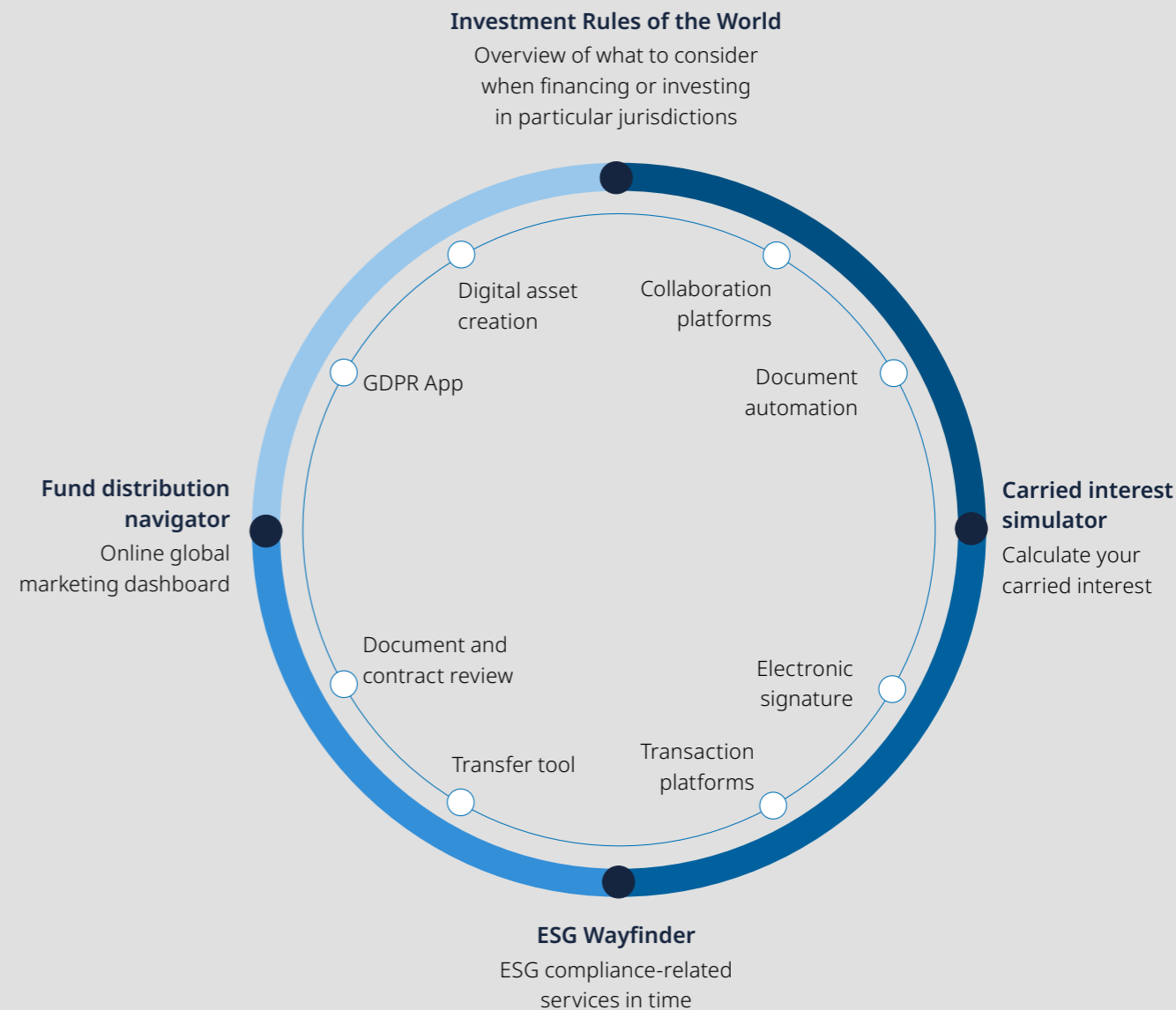
**350+**  
team members




# Innovative solutions for you

We're leaders in identifying and implementing best practices for investment management and funds. With our fully integrated and global offering, our innovative solutions will help you achieve your strategic goals.

# Our legal technology tools can be integrated with each other to deliver end-to-end solutions





Few firms have the scale, geographic reach, skills and commitment to deliver everything you need, everywhere you need it, in the investment management and funds space.

Our experience shows *we can*.

Our commitment ensures *we do*.



# Contacts

## Our investment management and funds leaders

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