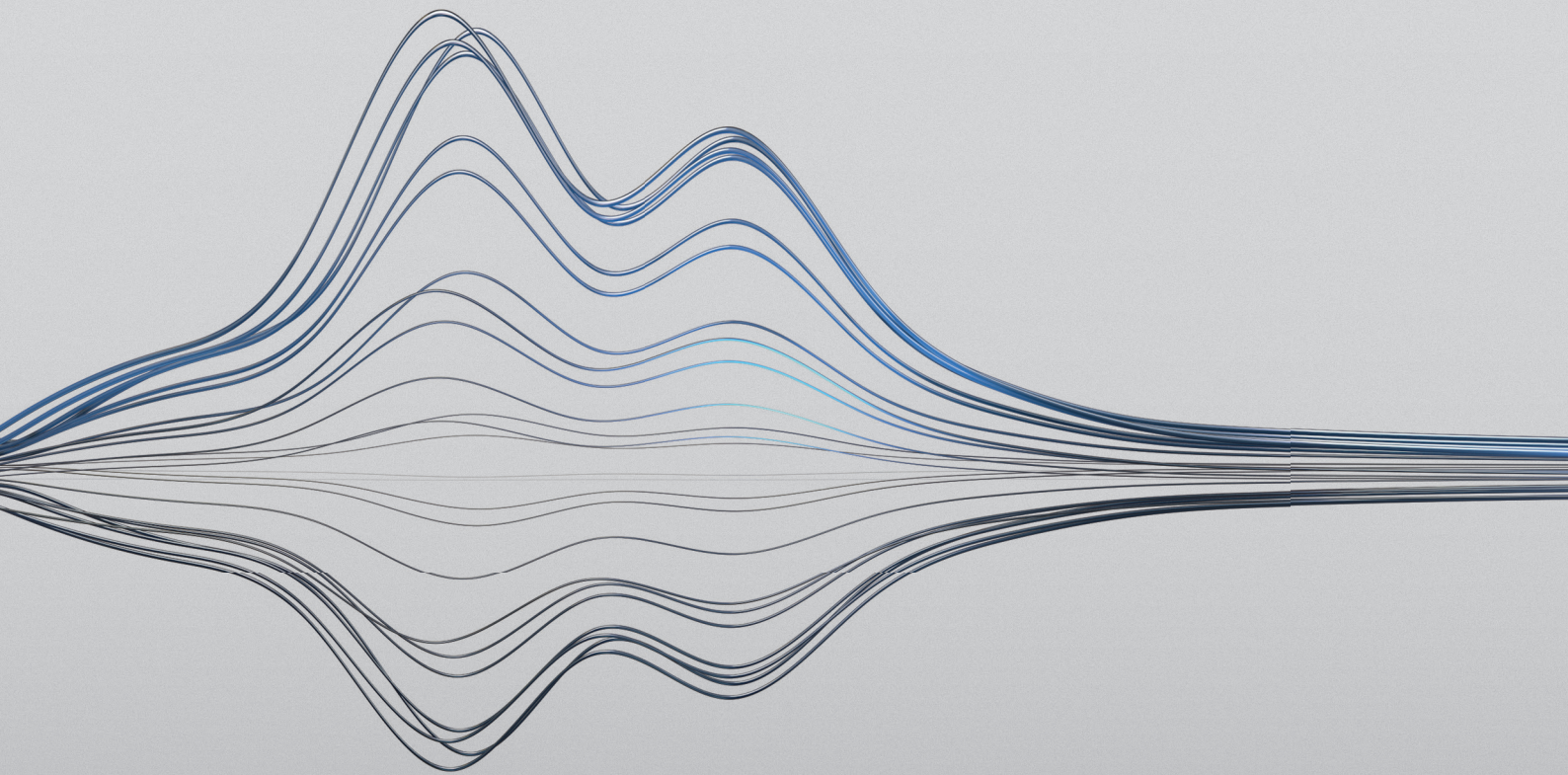


# Investment Management and Funds

EVERYTHING, EVERYWHERE



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## Our promise to you

### Wherever you are, and whatever your goal, we'll help you succeed

We cover the full spectrum of investment management and funds services globally.

Our practice continues to evolve to meet the changing demands - where regulatory compliance and innovation are everywhere.

You want your legal advisors to be ahead of the curve and on top of industry developments; you need a firm that is capable of transforming challenges into opportunities.

**We are that firm.**

### What sets us apart?



#### Worldwide coverage

We are proud of our global network, covering the Americas, Europe, the Middle East, Africa and Asia Pacific.



#### Comprehensive skills and know-how

As the world's largest law firm, we can draw on all relevant business legal areas of skills and know-how.



#### Deep sector knowledge

As the only law firm with a fully global offering in investment management and funds, we understand the sector-specific issues.



#### Market-leading experience

Our unrivalled levels of activity allow us to present realistic solutions to our clients.

# From global reach to local edge

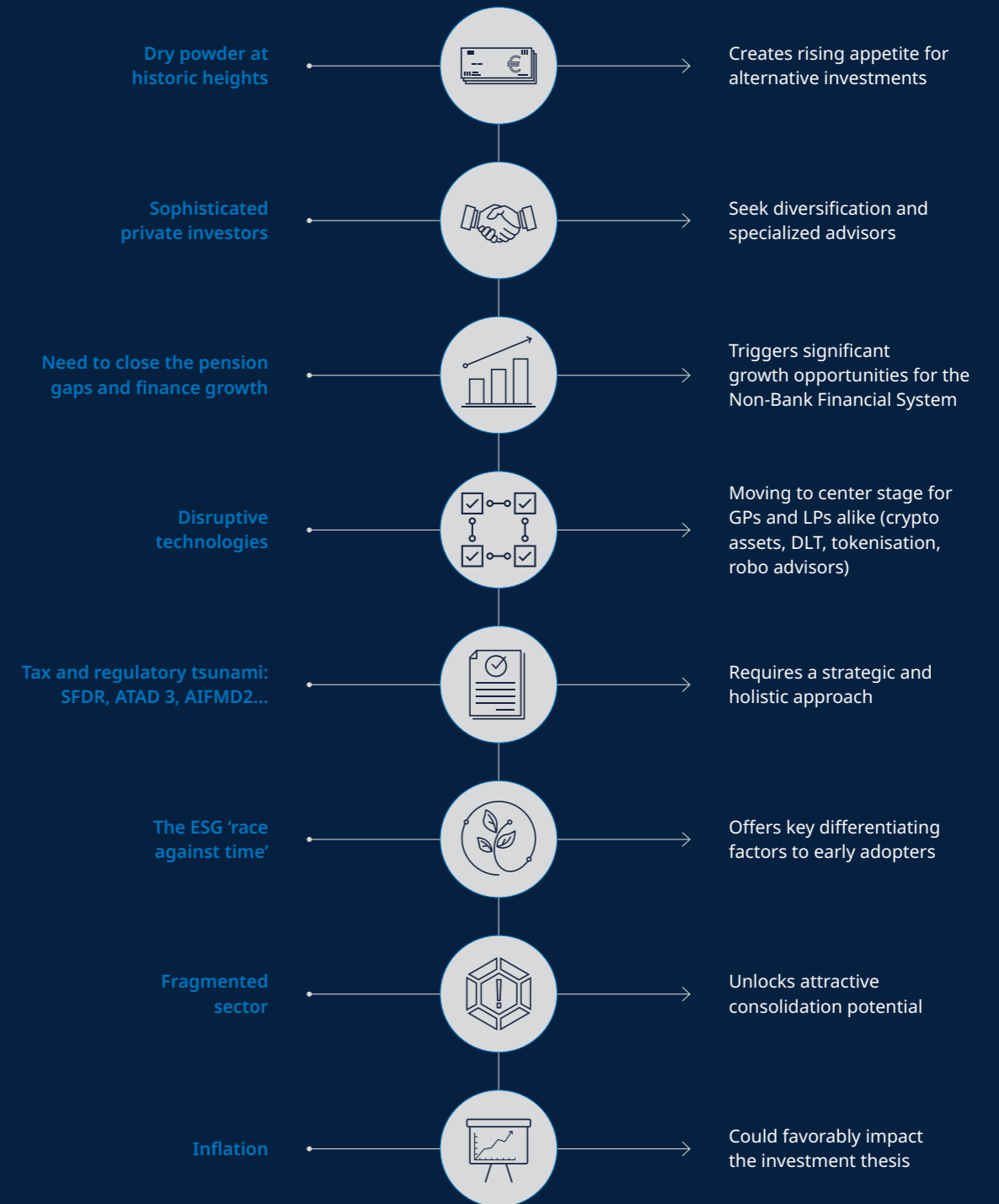
With more than US\$100 trillion in assets<sup>1</sup> under management, investment management is the largest industry in the world. While the ever-growing sector provides ample opportunity, asset managers, fund managers and investors worldwide are facing numerous challenges.

At DLA Piper, our multidisciplinary team provides investment management players with support across the entire investment value chain. We design and deliver end-to-end integrated, cohesive and consistent services by collaborating across sectors, practice groups and geographies with cutting-edge skills wherever you are in the world.

We have global reach and local skills to meet the specific needs of your jurisdiction.



## Current hot topics on our clients' agendas and examples of related opportunities



<sup>1</sup> Source: BCG – Global Asset Management 2021 report

# Market-leading experience

DLA Piper takes on a very significant number of fund transactions, including advising on fund formations, and representing investors. We are also at your side to answer all your questions on regulatory, financing, taxation, ESG and tech, IP and digital. These unrivalled levels of activity allow us to present commercially viable solutions to your challenges.

## Fund formation projects

We advise more than 400 clients, including investment firms, banks and insurers, alternative and UCITS investment managers, real estate managers and operators, hedge funds, private equity groups and venture capital firms on their fund formation projects.

## Fund-related investment activities

We advise over 200 institutional investors on their fund-related investment activities. We're the market-leading practice for investor representation and the only firm ranked in Tier 1 by Chambers and Partners for such work on both sides of the Atlantic.

We advise **75%** of the top 20 **investors** globally



We advise **75%** of the top 20 **debt sponsors** globally



We advise **60%** of the top 20 **private equity sponsors** globally



We advise **70%** of the top 20 **infrastructure sponsors** globally



We advise **95%** of the top 20 **real estate sponsors** globally



### AMONG OUR CLIENTS ARE:

- Allianz Global Investors
- Ares Management
- AXA Investment Managers
- Bain Capital
- BlackRock
- Blackstone
- BNP Paribas
- Bridge Investment Group
- Brookfield Asset Management
- Calpers
- Cottonwood Asset Management
- Generali
- Goldman Sachs Group
- HarbourVest Partners
- Harrison Street Real Estate
- J.P. Morgan Asset Management
- KKR
- Macquarie Infrastructure & Real Assets
- Natixis Investment Managers
- NB Alternatives
- Nuveen
- Pacific Oak Capital Advisers
- Partners Group
- PATRIZIA
- QIC Private Capital Pty Ltd
- Skandia Mutual Life Insurance
- The Carlyle Group
- TIAA
- TPG
- UBS

# Rankings and recognition



For European private equity buyouts and exits  
Mergermarket, 2021



Global Infrastructure legal adviser by deal count  
Inspiratia, 2021



Most active law firm in Europe private equity deals  
Pitchbook, 2020

**+1,000**

The world's leading legal directories have named more than 1,000 of DLA Piper's lawyers and practices among the best in their fields.



**Band 1, Investment Funds: Investor Representation**  
Chambers Global, 2022

**Band 2, Investment Funds (international firms)**  
Chambers Global, 2022

**Tier 2, Fund Finance**  
The Legal 500 UK, 2022

**Band 2, Banking & Finance: Regulatory**  
Chambers Global, 2022

**Band 1, Tax**  
Chambers Global, 2022

**Tier 2, Real Estate: Investment**  
The Legal 500 UK, 2022

**Tier 2, Private Equity: Fund Formation - France**  
Legal 500 EMEA, 2022



**Winner of the Law Firm Innovation Award**  
Law.com, 2022

**Law Firm of the Year**  
Law.com, 2020

**Most Powerful Law Firm Brand in the World**  
Acritas

**Law Firm of the Year (Transactions)**  
Unquote British PE Awards, 2021

**Innovation in Digital Finance**  
FT Innovative Lawyers Asia Pacific, 2022

# Holistic end-to-end client-service model

We have the size, coverage and experience to work side-by-side with you across the entire value chain of services on your Investment Management and Funds journey.

## Global investors/ limited partners (Professional/Retail)

- Review and negotiation**
- Fund documentation
  - Side letter
  - Co-investments

Negotiation with investors

## Fund/Investment vehicle

### Sustainability/ESG:

- Impact strategy
- Integration of ESG factors
- Pre-contractual disclosure
- Due diligence
- Underperforming and greenwashing
- SFDR compliance

### Tax:

- Tax planning
- Carried interest vehicles
- Impact of tax rules

### Fund financing

- Equity bridge
- Financing agreements
- Co-investments leverage

### Regulatory:

- Pre-marketing
- Marketing
- Distribution and private placement
- Review of document from a regulatory point of view

### Tech, IP and Digital:

- Data protection
- Intellectual property
- Outsourcing
- Technology
- Trademarks
- Customer journey analysis
- Platforms and Digital
- Direct marketing and promotion
- Operational resilience

### Dispute solving:

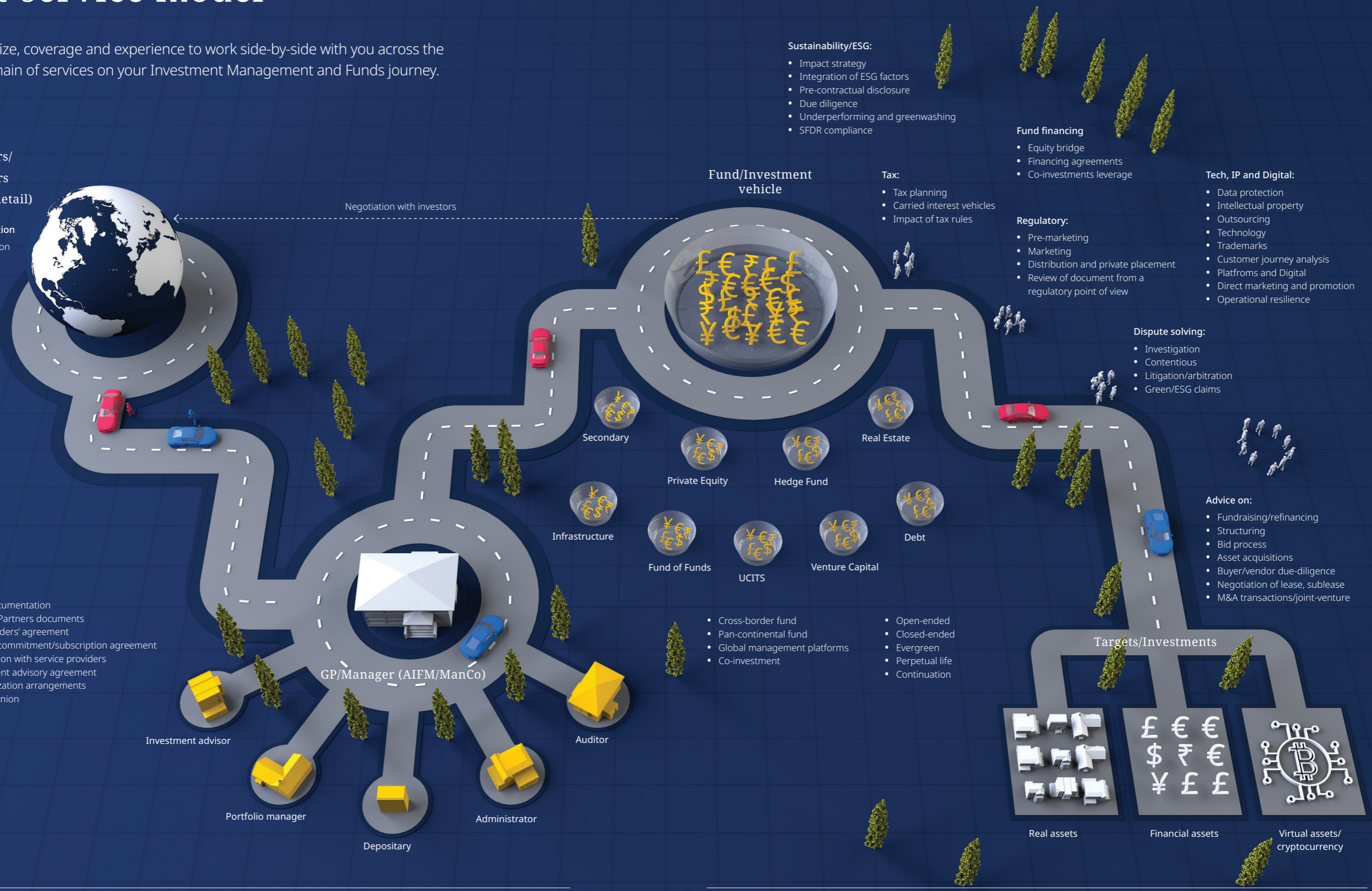
- Investigation
- Contentious
- Litigation/arbitration
- Green/ESG claims

### Advice on:

- Fundraising/refinancing
- Structuring
- Bid process
- Asset acquisitions
- Buyer/vendor due-diligence
- Negotiation of lease, sublease
- M&A transactions/joint-venture

### Advice on:

- Fund documentation
- General Partners documents
- Shareholders' agreement
- Form of commitment/subscription agreement
- Negotiation with service providers
- Investment advisory agreement
- Incentivization arrangements
- Legal opinion



# One team; no borders

One of our strengths is our geographical reach. DLA Piper can help you with your Investment Management and Funds legal needs anywhere in the world.

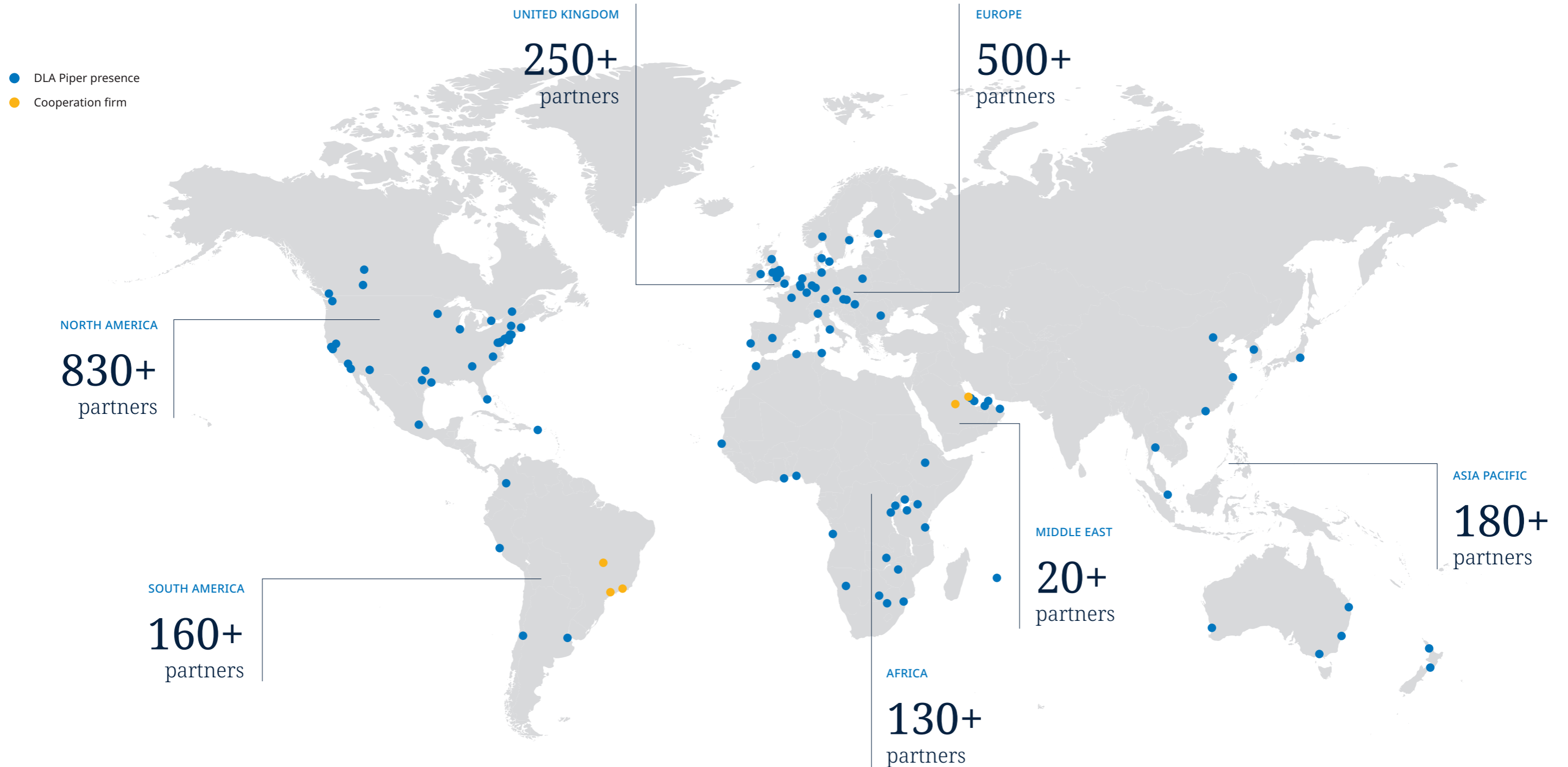
We are dedicated to Investment Management and Funds worldwide



**120+**  
partners



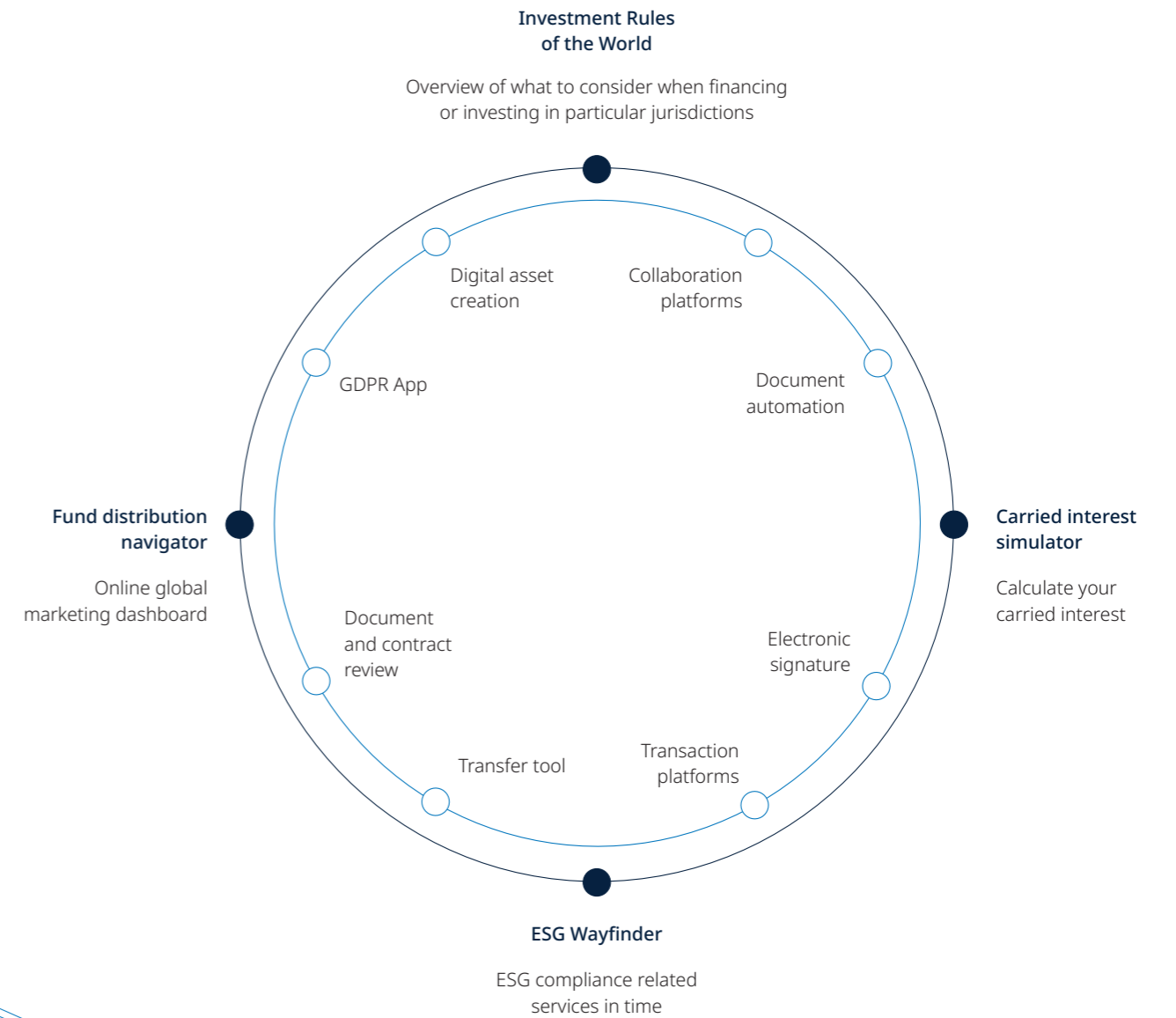
**350+**  
team members



# Innovative solutions for you

We're leaders in identifying and implementing best practices for investment management and funds. With our fully integrated and global offering, we strive to meet your expectations and offer innovative solutions to meet your strategic goals.

## Our legal technology tools can be integrated with each other to deliver end-to-end solutions



# Contacts

## INVESTMENT MANAGEMENT AND FUNDS CO-HEADS



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Few firms have the scale, geographic reach, skills and commitment to deliver everything that you need, everywhere you need it, in the Investment Management and Funds space.

Our experience shows *we can*.

Our commitment ensures *we do*.





